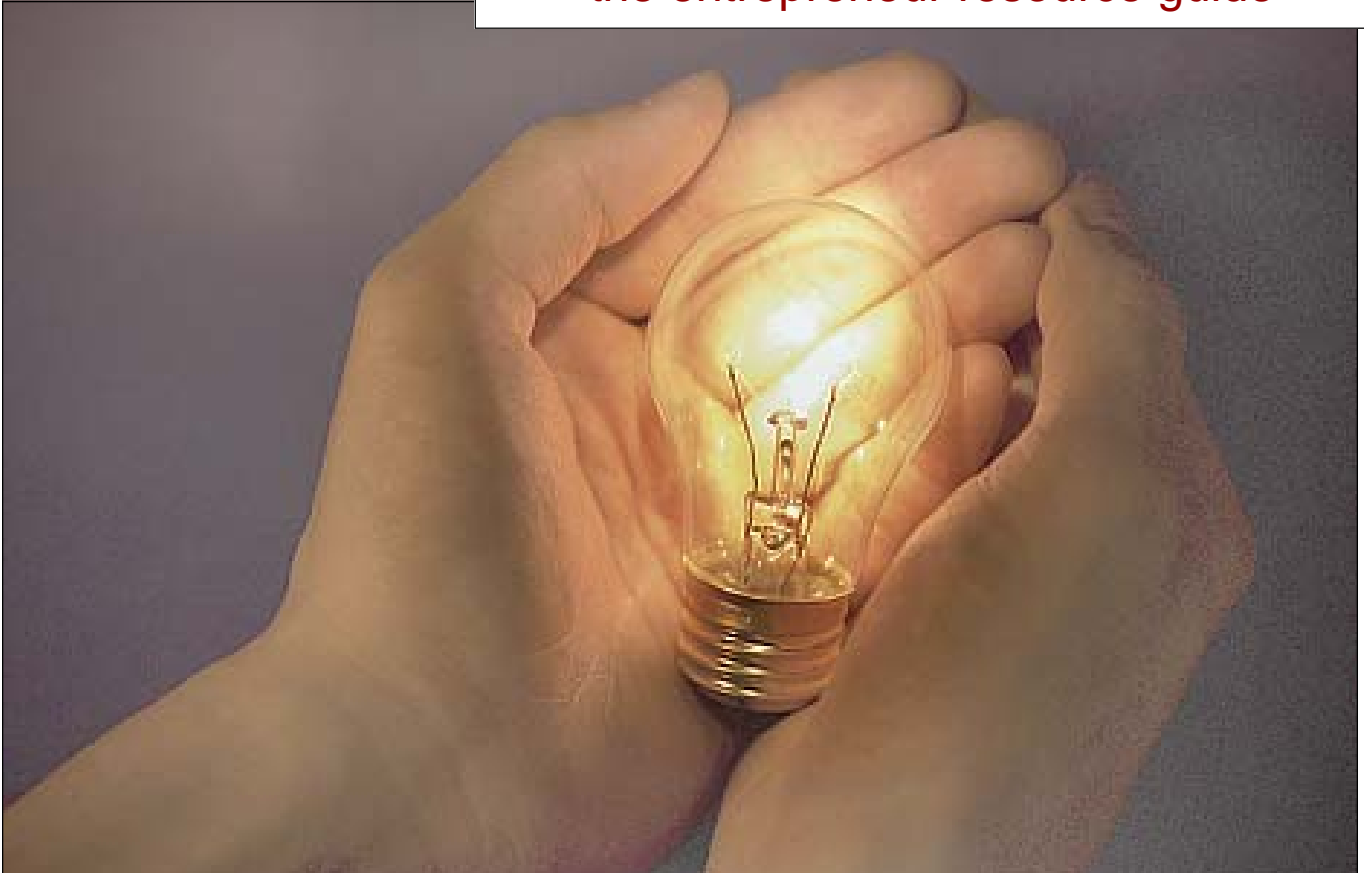


inspire ingenuity invent imagine

innovate

the entrepreneur resource guide



— en-trench-ment \-mənt\ n
en-tre-pôt \ˈäⁿ(n)-trə-pō\ n [F, fr. MF
between, fr. *entre-* inter- + *poser* to pose
center of trade and transshipment
en-tre-pre-neur \äⁿn-trə-p(r)ə-ˈnər, -
dre to undertake — more at ENTER-
manages, and assumes the risks of a
pre-neur-ial \-ˈn(y)ūr-ē-əl, -ˈnər-\
— en-tre-pre-neur-



economic
development

2009

en•tre•pre•neur

An innovator of an export-oriented business who assumes the financial risk of beginning, growing and managing a new venture. Export-oriented businesses have the ability to expand sales of their product or service outside of the El Paso marketplace.

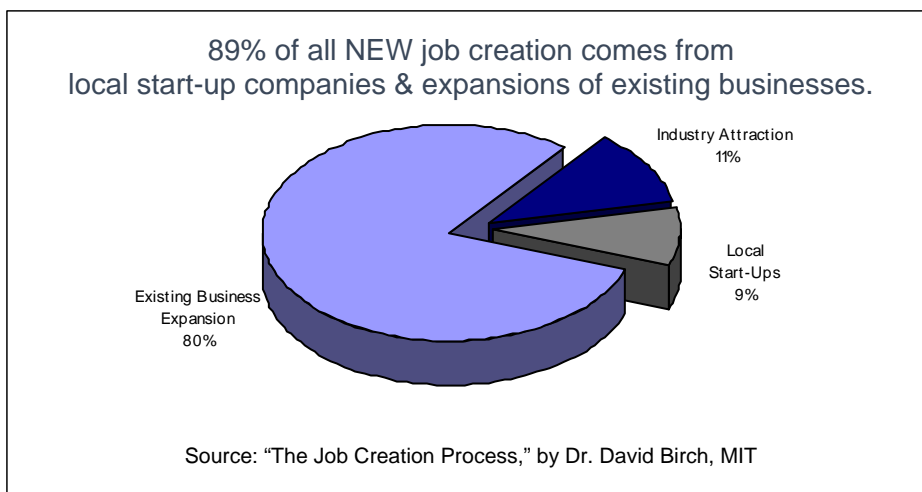
Many entrepreneurs have the vision, drive and passion to take their ideas from concept to reality. However, it may be difficult to know where to start and the next steps to take.

In El Paso, there is an abundance of resources to start and grow businesses. For this reason, the City of El Paso Economic Development Department has put together this Entrepreneur Resource Guide. It is designed to answer three basic questions:

- Where can I get help understanding the market and writing my business plan?
- Where do I get the money to start my business?
- Who will help me find the right people to hire?

This is merely guide to assist entrepreneurs as they begin the long road toward business success. We believe well-informed, connected entrepreneurs have a higher success rate by utilizing the resources available within our community. The City of El Paso has a vested interest in helping local companies grow, and is focused on promoting/assisting export-oriented entrepreneurs.

Sources of Job Growth



the entrepreneur resource guide

I. opening a business/ entrepreneurial assistance & education

Bi-National Sustainability Laboratory (BNSL)
Contract Opportunities Center
El Paso Hispanic Chamber of Commerce
Greater El Paso Chamber of Commerce
Service Corps Of Retired Executives (SCORE)

Small Business Administration (SBA)
State of Texas
TransPecos/El Paso Regional Center
for Innovation & Commercialization (RCIC)
University of Texas at El Paso

II. access to capital

ACCION Texas
BNSL
Banks
Camino Real Angels
City of El Paso Economic Development

Economic Development Bank
El Paso County
Empowerment Zone
Small Business Administration (SBA)
TransPecos/El Paso Regional Center
for Innovation & Commercialization (RCIC)

III. workforce

employees & training

Advanced Technology Center (EPCC)
El Paso Community College Career Center
El Paso Job Register (GECC)
Project ARRIBA

Texas Manufacturing Assistance Center (TMAC)
UTEP Career Center
Western Technical College
Workforce Solutions Upper Rio Grande

funding

Texas Workforce Commission

Workforce Solutions Upper Rio Grande

IV. alpha resource guide

A-Z Listing of Entrepreneurial Resources

State of Texas	Guide To Starting A Business: http://www.governor.state.tx.us/divisions/ecodev/sba/guide http://www.gaebler.com/help-for-Texas-entrepreneurs.htm
Bi-National Sustainability Laboratory (BNSL)	BNSL's purpose is to create and enhance technology-based businesses by providing resources and services to individuals, start-ups and existing businesses. http://www.bnsl.org (575) 584-4989 or (915) 534-8122
Contract Opportunities Center	A Procurement Technical Assistance Center that helps businesses in El Paso County interested in market expansion and job creation through contracting with federal, state, local governments and educational institutions. http://www.elpasococ.org (915) 831-7748
El Paso Hispanic Chamber of Commerce	Provides specialized, personal, bilingual small business development assistance, including assessment, business planning, financial packaging, certifications and bid matching with local, state, federal and corporate agencies through four unique Entrepreneurial Technical Assistance Centers. http://www.ephcc.org (915) 566-4066
Greater El Paso Chamber of Commerce	Assists small business by optimizing access to capital, customer, and information; also home to the Business Resource Center. http://www.elpaso.org/epcoc-chamber/bussRes.asp (915) 534-0500
Service Corps Of Retired Executives (SCORE)	Provides free counseling, financial advice, business advice from both currently working and retired business executives. http://www.elpasoscore.org (915) 534-0585
Small Business Administration (SBA)	Assists with information that identifies goals, and provides basic components for new and existing businesses. http://www.sba.gov/smallbusinessplanner/index.html (915) 834-4600
Small Business Development Center (SBDC)	Enhances development of small business enterprises through counseling, technical assistance, training services, planning and management seminars. http://www.elpasosbdc.biz/ (915) 831-7743
TransPecos/ El Paso RCIC	Connects entrepreneurs with high-tech ideas to sources of capital. http://www.tpeprcic.org (915) 613-2478

University of Texas at El Paso

The **College of Business Administration** supports business development and advances our regional economy through various methods, including instructional and research programs in border commerce.

<http://business.utep.edu/>
(915) 747-5241

The **Kauffman Campus Initiative** stimulates creativity, innovation and entrepreneurship through education, research, administration and outreach. The **Center for Hispanic Entrepreneurship** develops and maintains a network for the interchange of resources, guidance, image, opportunities and information concerning Hispanic entrepreneurial activities.

<http://www.utep.edu/utepkci/>
(915) 747-7719

access to capital (organizations)

ACCION Texas

Non-profit microlending organization which provides business loans to both start-up and existing businesses in throughout Texas.

<http://www.acciontexas.org>
(866) 321-3775

Camino Real Angels

Investing in early-stage companies located in the Paso del Norte Region.

<http://www.caminorealangels.com>
contactus@caminorealangels.com

Bi-National Sustainability Laboratory (BNSL)

Provides seed funding for selected projects and assistance in accessing funding from government sources, angel investors and/or venture capitalists.

<http://www.bsnl.org>
(915) 589-4989

Empowerment Zone

Provides tax incentives, grants, loans, and technical assistance for businesses located within the zone.

http://www.elpasotexas.gov/commdev/ez_home.asp
(915) 541-4629

TransPecos/ El Paso RCIC

Assists with the Texas Emerging Technology funds and private capital for the commercialization of technology-based ideas.

<http://www.tpeprcic.org>
(915) 613-2478

El Paso Hispanic Chamber of Commerce

Administers City and County Revolving Loan Funds for the purpose of creating new permanent jobs or permanently retaining existing jobs.

<http://www.epcounty.com/economicdevelopment/revolvingloanfund.htm>
(915) 834-8246

Small Business Administration (SBA)

SBA provides a number of financial assistance programs for small businesses. They have been specifically designed to meet a business's key financing needs. SBA does not make direct loans – it works with thousands of lenders and other intermediaries, which generally make the loan with SBA guaranteeing the lender that the loan will be repaid.

<http://www.sba.gov>
(915) 834-4600

Economic Development Bank

The bank, established by the State of Texas in 2003, provides incentives to businesses wishing to relocate or expand in Texas, as well as assists local communities in accessing capital for economic development. Programs vary for early stage, growth and mature businesses.

http://www.governor.state.tx.us/divisions/ecodev/ed_bank

(512) 936-0100

Early Stage (development)

Product Development & Small Business

Incubator Funds

www.governor.state.tx.us/divisions/ecodev/ed_bank/funds

Growth Stage (finance)

Texas Leverage Fund

www.governor.state.tx.us/divisions/ecodev/ed_bank/leverage_fund/

Industrial Revenue Bond

www.governor.state.tx.us/divisions/ecodev/ed_bank/irb_program

Texas Industry Development Loan

www.governor.state.tx.us/divisions/ecodev/ed_bank/TID_loan_program

Capital Access

www.governor.state.tx.us/divisions/ecodev/ed_bank/cap_access

Linked Deposit

www.governor.state.tx.us/divisions/ecodev/ed_bank/linked_deposit/

Mature Stage (enterprise)

Texas Enterprise Zone

www.governor.state.tx.us/divisions/ecodev/ed_bank/enterprise_zone

Defense Economic Readjustment Zone

www.governor.state.tx.us/divisions/ecodev/ed_bank/derz

Federal Enterprise Zone/Renewal Community

www.governor.state.tx.us/divisions/ecodev/ed_bank/Federal_Programs

Bank of the West

www.botw-ep.com

(915) 532-1000

Bank of America

www.bankofamerica.com

(800) 678-2632/(915) 577-2415

City Bank

www.citybankonline.com

(915) 833-0267

Chase Bank

www.chase.com

(915) 546-6639

Compass Bank

www.compassbank.com/index.html

(915) 485-9200

First Convenience Bank

www.1stcb.com

(915) 775-1476

First Federal Bank

www.1stfedbank.com

(915) 587-6599

First National Bank of El Paso

www.webfnb.com

(915) 667-7502

Inter National Bank

www.inbweb.com

(915) 594-3400

National Bank of el Paso

thenationalbankofelpaso.com

(915) 521-4800

United Bank of El Paso Del Norte

www.unitedelpaso.com

(915) 231-2500

Wells Fargo

www.wellsfargo.com

(915) 546 4207

Advanced Technology Center (ATC)	Based out of El Paso Community College, the ATC is the primary service delivery provider for customized training programs. http://www.epcc.edu (915) 772-6045
EPCC Career Services	El Paso Community College's Career Services Department assists local businesses in hiring El Paso Community College students. http://www.epcc.edu/careerservices (915) 831-2636
El Paso Job Register	A matching system between skilled military spouses and employers. http://www.elpasojobregister.com (915) 534-0500
Project ARRIBA	Project Advanced Retraining & Redevelopment Initiative in Border Areas (ARRIBA) provides long term high-skilled training, case management, and support services, primarily in healthcare, teaching and information technology. http://www.projectarriba.org/ (915) 843-4055
UTEP Career Center	The University of Texas at El Paso's Career Center is a centralized function responsible for recruitment activities for the university. They assist companies in employing UTEP graduates http://www.utep.edu/careers (915) 747-5730
Texas Manufacturing Assistance Center (TMAC)	Based out of the University of Texas at El Paso, TMAC provides hands-on technical assistance to Texas manufacturers. TMAC Paso del Norte is hosted at the Research Institute for Manufacturing and Engineering Systems in alliance with the Industrial Engineering Department at UTEP. http://www.tmac.org/ (800) 625-4876
Western Technical College	Designed to train the inexperienced person for entry level employment and upgrade experienced people in their respective fields. http://www.wtc-ep.edu/ (915) 566-9621 (Northeast campus)
Workforce Solutions Upper Rio Grande	The Business Services Unit is designed to assist employers in developing, attracting, hiring and retaining a quality workforce. http://www.urgjobs.org (915) 887-2600/(915) 843-WORK (9675) Economic Development Specialists are also available for employers. They can assist through higher tier services like human resource consulting, business planning and job description development. (915) 313-3000

Texas Workforce Commission

Administers two programs, which provide state funds to directly respond to the workforce needs of Texas employers.
<http://www.twc.state.tx.us/>
(512) 463-8844

Skills Development Fund

Assists businesses by designing, financing and implementing customized job training programs in partnership with public community colleges, a high education extension service and community-based organizations for the creation of new jobs and/or the retraining of existing workforce.
<http://www.twc.state.tx.us/svcs/funds/sdfintro.html>

Self-Sufficiency Fund Program

Similar to Skills Development Fund however, the goal of the Self-Sufficiency Fund is to assist recipients of Temporary Assistance for Needy Families (TANF), Food Stamps, and Needy Parents to obtain training, get jobs, and become independent of government financial assistance.
<http://www.twc.state.tx.us/svcs/funds/ssfintro.html>

Workforce Solutions Upper Rio Grande

Provides skilled workers for employers and job opportunities for job seekers. Based on the employment needs identified by employers, we can assist in various ways to get you the labor force.
<http://www.urjobs.org>
(915) 313-3004/313-3005

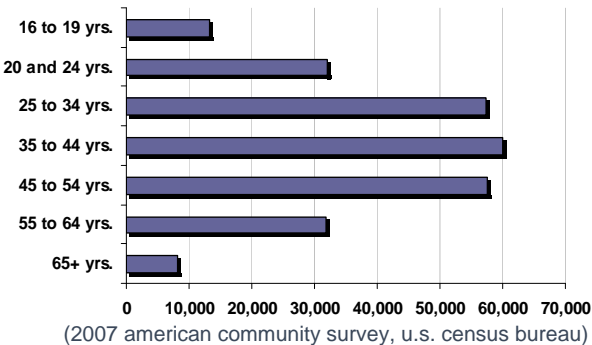
- Customized training
- On-the-job training
- Subsidized employment
- Incumbent worker training

workforce & wages

Median household income: \$35,646
Civilian labor force: 298,300
Employment: 279,107
Unemployment: 6.9% (Nov. 2008)

Texas is a right-to-work state

labor force by age



Administrative Assistant	\$40,460
General/Operations Manager	\$81,100
Accountant/Auditor	\$50,790
Computer Programmer	\$44,260
Architect	\$67,420
Social Worker	\$53,330
Lawyer	\$110,110
Librarian	\$49,220
Graphic Designer	\$33,330
Registered Nurse	\$53,310
Massage Therapist	\$27,920
Carpenter	\$25,800
Electrician	\$33,650
Machinist	\$30,160

(el paso msa — bureau of labor statistics, 2007)

ACCION Texas

One Stop Business
Resource Center
1359 Lomaland Dr.
El Paso, Texas 79925



ACCION Texas provides business loans to small businesses that do not have access to loans from traditional commercial sources/banks. Small business owners with access to these loans are able to strengthen their businesses, stabilize and increase their incomes, create additional employment and contribute to the economic revitalization of their communities. Even if you have less than perfect credit, ACCION Texas may be able to assist you in building your business through working capital and business training.

- Fixed Rate Loans from \$500 - \$50,000
- Assist in building or re-establishing credit
- Networking and Service Referral
- Business Plan Assistance
- Bookkeeping Tools

<http://www.acciontexas.org>

(915) 629-6729

Advanced Technology Center (ATC)

Valle Verde Campus
919 Hunter Dr.
El Paso, Texas 79915



The Center focuses on state-of-the-art mechanical skills development through industry-specific training. The curriculum meets today's industrial needs and flexible class scheduling provides opportunities for students' day, afternoon, evening and weekend attendance.

- Training
- Flexible class scheduling
- State of the art mechanical skills development

<http://www.epcc.edu/workforce>

(915) 831-2353

Bi-National Sustainability Laboratory

2660 Airport Road
Suite 1100
Santa Teresa, NM 88008



A bi-national nonprofit with a core mission to foster long-term, technology-based, sustainable economic development in the U.S.-Mexico border region. Our vision is to make the Border Region a model for prosperity by creating and promoting technology-based businesses on the U.S.-Mexico border be they start-ups, small and medium sized businesses, or large well-established firms. BNSL offers a wide variety of business development services aimed at establishing and growing successful technology-based enterprises. Services include:

- Incubation/acceleration with specialized facilities & flex space
- Business plan review & market analysis
- Product/technology development, maturation & commercialization
- Access to strategic partners & financing vehicles

<http://www.bnsi.org>

(575) 589-4989 or (915) 534-8122

business rankings

3rd fastest-growing
real estate market
in the U.S.

CNNMoney.com, May 2008

3rd best city
for job growth
in the U.S.

Forbes.com, Jan. 2008

7th
fastest-growing
city

Money Magazine, June 2007

#4 Hot Cities
for Entrepreneurs

Entrepreneur Magazine, 2006

Camino Real Angels



The group collaborates on due diligence, but also makes individual investment decisions and understands that investments in early-stage, privately-held ventures are risky and can be highly illiquid. Funding and assistance allow a startup to launch and accomplish critical milestones that will make it attractive for a larger venture capital financing. The angels work closely with the new entrepreneur to refine his or her strategy and positioning, help clarify their business plan, prepare a presentation and resolve issues related to financing.

- Funding and assistance
- Mentoring and assistance to clarify business plans
- Access to talent, technology and other resources

<http://www.caminorealangels.com>

City of El Paso Economic Development

2 Civic Center Plaza
El Paso, Texas 79901



economic
development

The City of El Paso's Business Retention & Expansion program is designed to grow local business by learning more about the products or services offered by El Paso businesses, address barriers to expansion, and facilitate issues that create constraints for employers as they do business with City Hall. The resources of the almost 30 partners are key to the success of the program. The program prioritizes its activities on the target growth industries of defense, biomed, auto, advanced manufacturing, and creative class (advertising, engineering, film, software, web design) sectors of the local economy.

- Business retention and expansion
- Partnership facilitation
- Ombudsman for permitting process
- Revolving Loan Fund (City/County)

<http://www.elpasotexas.gov/econdev>

(915) 541-4670

Contract Opportunities Center (COC)

El Paso Community College
1359 Lomaland Dr.
El Paso, Texas 79915



Established in 1986, the Contract Opportunities Center is a PTAC (Procurement Technical Assistance Center) that delivers technical assistance to individuals and businesses (small, minority, women-owned, small disadvantaged and HUBZone certified) located in El Paso County interested in learning about government contracting and subcontracting opportunities.

- Technical assistance
- Contracting (local/state/federal)

<http://www.elpasococ.org>

(915) 831-7748

EPCC Career Services

Mission del Paso campus
Northwest campus
Rio Grande campus
Transmountain campus
Valle Verde campus



Assists students and alumni in exploring and choosing career-related experiences, developing job search skills, and achieving employment or transfer services into graduate or professional schools. Provides services to educate, assist and involve students in career decision-making and development.

- Career assessment, exploration and planning
- Cover letter and resume preparation
- Internship information

<http://www.epcc.edu/careerservices>

(915) 831-3223

El Paso County

500 E. San Antonio Ave.
El Paso, Texas 79901



The El Paso County is a partner with the City of El Paso in delivering economic development program services to new and local expanding business. An example of this partnership is the El Paso City/County Revolving Loan Fund program created to stimulate economic expansion by providing working capital and equipment loan gap financing to small businesses in El Paso County.

<http://www.epcounty.com>

(915) 546-2000

El Paso Empowerment Zone

2 Civic Center Plaza
El Paso, Texas 79901

The El Paso Empowerment Zone (EPEZ) Program is an economic development initiative designed to revitalize distressed communities. Businesses located in the hiring employees who reside in the Empowerment Zone are eligible for Tax Incentives through the Internal Revenue Service.

- Revitalizes distressed areas
- Uses public funds and tax incentives
- 10.8-mile total square miles in scope

http://www.elpasotexas.gov/commdev/ez_home.asp

(915) 541-4629

El Paso Hispanic Chamber of Commerce

2401 E. Missouri Ave.
El Paso, Texas 79901



The El Paso Hispanic Chamber of Commerce provides personal, hands-on, bilingual technical assistance to small, minority, and women-owned businesses. Direct, personal assistance includes business planning, market research, access to financial alternatives through our innovative intermediary lending program and procurement opportunities. These services are available to you through four unique, Entrepreneurial Technical Assistance Centers:

Contract Opportunities Center: A cooperative agreement and partnership that provides direct bid matching services.

Hub Development Center of Excellence: Providing valuable small business certification support at the state, federal and corporate level, to allow businesses access to new markets.

Minority Business Enterprise Center: The newest tool for business development, funded through the Minority Business Development Agency of the U.S. Department of Commerce), focusing on providing growing businesses with access to financing and bid packaging opportunities.

Women's Business Border Center: This SBA funded Center specializes in start up business assessment and development.

<http://www.ephcc.org>

(915) 566-4066

cost of living & commute

According to the American Chamber of Commerce Research Association (ACCRA), the Cost of Living Index for El Paso is **92.8**. The average cost of living in the United States is 100.

Despite being the 21st-largest city in the country, commute time in El Paso is extremely low. The U.S. Census estimates El Pasoans have an **average commute of 22 minutes**. Overall, **65%** have an **average commute of less than 25 minutes**.



Greater El Paso Chamber of Commerce

10 Civic Center Plaza
El Paso, Texas 79901



The Greater El Paso Chamber of Commerce has five operating divisions: Government Relations, Education and Workforce Development, Armed Forces, Leadership Development and Business Development. The Business Development Division has two centers, one in the Chamber offices at 10 Civic Center Plaza and another at 1359 Lomaland, the Center for Workforce Preparedness. This division is responsible for business services for start up business, micro enterprise, minority and women owned business all the way to established businesses that are growing and expanding.

- Start and expand businesses
- One-Stop Resource Center
- Minority and woman-owned assistance

<http://www.elpaso.org>

(915) 534-0500

Governor's Office of Economic Development & Tourism

300 E. Main St.
El Paso, Texas 79901



The Governor's Office of Economic Development offers services to existing businesses in Texas and those wishing to establish new operations. Services include the provision of economic and demographic data for evaluation, facilitation of state incentive programs, coordination of site visits by acting as liaison between the business and Texas communities.

- Incentives
- Liaison between Texas cities

<http://www.governor.state.tx.us/divisions/ecodev/sba/guide>
<http://www.qaebler.com/help-for-Texas-entrepreneurs.htm>
(915) 313-3024

EPCC Office of Customized Training

9050 Viscount Blvd.
El Paso, Texas 79925



Assistance to help improve a company's and its employees' performance through a customized training program. Services offered include:

- Program development
- Business and industry training programs
- On or off-site training
- Skills upgrade training

<http://www.epcc.edu/workforce>

(915) 534-0500

Project ARRIBA

1155 Westmoreland, Suite 235
El Paso, Texas 79901



Project ARRIBA, Advanced Retraining and Redevelopment Initiative in Border Areas, is a workforce and economic development initiative. Their mission is to support long-term high-skilled training and case management services to eligible El Paso County residents who require occupational skills necessary to access jobs in demand occupations paying a living wage (\$11/hr) with benefits and a career path.

- Long-term, highly-skilled training
- Occupational skills training
- Case management

<http://www.projectarriba.org>

(915) 843-4055

Service Corps Of Retired Executives (SCORE)

10 Civic Center Plaza
El Paso, Texas 79901



The El Paso SCORE Chapter provides free counseling, financial advice, business advice, various conferences and low or no-cost workshops in English and Spanish. Chapter membership includes both working and retired executives and business owners on both sides of the border.

- Face-to-face counseling and online mentoring
- Low/No-cost workshops

<http://www.elpasoscore.org>

(915) 843-4055

Small Business Administration (SBA)

211 N. Florence, Suite 201
El Paso, Texas 79901



Delivers a variety of programs and services, including startup and operational assistance through small business training and counseling, financial assistance, business opportunities, such as government contracting, subcontracting, procurement, and much more.

- Loan range: \$5,000-\$2 million
- Term range: One to 25 years

<http://www.sba.gov>

(915) 834-4600

Small Business Development Center (SBDC)

El Paso Community College
1359 Lomaland Dr.
El Paso, Texas 79935



Promotes growth, expansion, innovation, increased productivity, and improved management for small businesses. The mission is accomplished through activities of business counseling, technical assistance, training seminars and research services.

- Counseling
- Technical assistance
- Training seminars
- Research services

<http://www.elpasosbdc.biz>

(915) 831-7742

Texas Manufacturing Assistance Center (TMAC)

500 University Ave. Eng. 201
El Paso, Texas 79968



A "one-stop shop" for manufacturers seeking to become more productive and competitive. The center aggressively expands its manufacturing service capabilities by creating partnerships in areas such as training, financing, international trade and environmental and information systems to complement TMAC's core technical support service.

- Technical support to small and midsize manufacturers
- One-stop shop for manufacturers
- Training, financing and international trade

<http://www.tmac.org>

(915) 747-TMAC (8622)

Texas Workforce Commission



The state government agency charged with overseeing and providing workforce development services to employers and job seekers of Texas. The TWC is part of a local/state network dedicated to developing the workforce of Texas.

- Employers: Recruiting, retention, training and retraining, outplacement services and information on labor law and labor market statistics.
- Job seekers: Career development information, job search resources, training programs and unemployment benefits.

<http://www.twc.state.tx.us>

(915) 887-2400

TransPecos/ El Paso RCIC

201 E. Main St. Suite 1514
El Paso, Texas 79901



The RCIC assists technology-based companies access sources of capital, such as angel investors, venture capitalists, and the State of Texas' Emerging Technology Fund, among others. The RCIC provides strategic services to entrepreneurs, innovators, and investors to enable the free flow of investment."

- Texas Emerging Technology Fund applications
- Due diligence for high-tech companies seeking capital

<http://www.tpeprcic.org>

(915) 613-2478

University of Texas at El Paso

500 University Ave.
El Paso, Texas 79968



College of Business Administration (CoBA)

The College of Business Administration's core mission is to serve Southwest Texas, Northern Mexico, and Southern New Mexico with nationally-competitive academic PhD, MBA, and BBA degree programs. In addition, the CoBA supports business development and advances our regional economy through various methods, including instructional and research programs in border commerce, entrepreneurship and marketing research.

<http://business.utep.edu/>

(915) 747-5241

Kauffman Campus Initiative (KCI)

Infuses entrepreneurship into the university via education, research, administration and outreach. These four components work with and complement each other to bring entrepreneurship into UTEP's teaching, study and practice.

Center for Hispanic Entrepreneurship (CfHE)

Sponsored by the KCI, the center is a research and business support unit of UTEP's College of Business Administration. The CfHE develops and maintains a network for the interchange of resources, guidance, image, opportunities and information concerning Hispanic entrepreneurial activities.

<http://www.utep.edu/utepkci/>

(915) 747-7719

University Career Center

Focused on the career development of UTEP students by assisting in relating their capabilities, interests, and skills to meaningful career options.

- Part-time and full-time job listings, internship and co-op opportunities.
- Career and job fairs, career development workshops and presentations.

<http://www.utep.edu/careers>

(915) 747-5640

Western Technical College

9624 Plaza Circle
El Paso, Texas 79927

9451 Diana Dr.
El Paso, Texas 79924



Trains people who will be capable of successfully pursuing a career in their chosen field. The programs are designed to train the inexperienced person for entry level employment and upgrade experienced people in their respective fields. All programs are designed so that the students spend a good portion of their time working on actual equipment in lab areas.

- Customized training
- Educational programs
- Externships
- Job placement

<http://www.wtc-ep.edu>

(915) 532-3737

Workforce Solutions Upper Rio Grande

221 N. Kansas St.
Suite 1000
El Paso, Texas 79901



The Upper Rio Grande Workforce Development Board, known as Workforce Solutions Upper Rio Grande, is one 28 workforce boards in the state of Texas. Region includes six counties: Brewster, Culberson, El Paso, Hudspeth, Jeff Davis and Presidio. The Workforce Solutions Upper Rio Grande System provides skilled workers for employers and job opportunities for job seekers.

- Employers: recruiting employees through the use of Work-In-Texas, tax credit and labor market information, Rapid Response services, applicant screening and assessment, job fairs
- Job seekers: resume assistance, workshops, career development information, vocational training, GED and ESL assistance, career development information, job search resources.

East

1359 Lomaland
(915) 887-2000

West

5070 Doniphan
(915) 887-2730

Northeast

9470 Dyer
(915) 227-2820

Fort Bliss

2494 Ricker Road
(915) 566-8649

Downtown

300 East Main
(915) 313-3000

Ysleta del Sur Pueblo

11100 Santos Sanchez
(915) 872-8648

Fabens

206 S.E. 8th Street
(915) 764-4285

<http://www.urgjobs.org>

(915) 772-2002

inspire | ingenuity | invent | imagine | innovate

economic development alliance



economic
development



El Paso County



MEDICAL CENTER
OF THE AMERICAS
FOUNDATION

T H E
PASO del NORTE
G R O U P



EL PASO REGIONAL ECONOMIC
DEVELOPMENT CORPORATION
EL PASO • CIUDAD JUÁREZ • SOUTHERN NEW MEXICO
Where The World Gets To Work

